



edinpharm

Supporting Independent Pharmacies

Not just a buying group...



How do we stand apart from the rest?

- Retain your independence
- Not for profit organisation
- Unique tendering process
- One click ordering
- Competitive membership costs
- Numark partnership
- Five main suppliers
- Exclusive member offers

Let us take you through what we do...

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Who are we?

- Edinpharm is a not for profit membership group founded in 1996, looking after over 200 members across the UK.
- We are an organisation who protects and promotes the growth of independent pharmacies via our buying power, maximising the return on investment to the members of the group.
- Our experienced team works remotely, meaning no bricks and mortar costs, and a good work/life balance.
- As a group of like-minded independent pharmacy owners we encourage sharing experience and support via our WhatsApp group. This means you are even more supported.

Our ordering process?

- One click ordering makes life easier for you and your team.
- Our Order Management System (OMS) cascades through our five main suppliers to find the best price for each product.
- Pricing is renegotiated every two weeks, keeping prices even lower, but also giving peace of mind throughout the month that prices won't change day to day.
- Refined functionality provides things like over-tariff blocking, automatic pack switching, etc., all helping to keep the pharmacy spend down.
- Full transparency to members about our deals with suppliers.
- No low spend surcharges from our suppliers.
(Alliance fuel surcharge still applies)
- Rebates via our Numark brand support deal.

Who do we work with?

Based on member feedback we keep our main suppliers to a five supplier model. This allows your teams to focus more on the day job than putting away lots of orders, whilst also ensuring competitive pricing.

As a small team we have strong relationships with each supplier, from the account managers right the way through to the buyers, and even the warehouse teams.

Our main suppliers are:



These are just our main suppliers, we also work with a host of other valued partners for other exclusive member deals.

Member Benefits

Our main priority is to provide members with the most competitive pricing on your day to day dispensing of medication, but we also offer some exclusive member benefits as follows.

- All members are enrolled in Numark membership as part of Edinpharm membership. We handle your monthly fee to Numark and, by being a compliant member, you receive a contribution from Edinpharm towards this membership. We then combine your rebates from brand support and Numark manufacturer discounts and deduct the remaining monthly Numark fee and pay you the balance. **This saves you £900 per year.** And that's before your brand support rebates!
- Manufacturer discounts from **pound one** spend, so no minimum spend on these lines before discounts are applied.
- Our Order Management System (OMS) is included in your membership **saving you £720 per year.**
- Exclusive PMR deals mean members can also benefit from savings. You could **save over £2500** based on one of our providers.
- Membership of Edinpharm is £550 per year, no hidden costs, just a set fee for the year (group discounts available).
- Due to our 'not for profit' status we distribute any surplus funds each year. On average over the past 3 years this has been **in excess of £1500** meaning even more money coming back to our members (it means FREE membership effectively).
- Plus much more!

What our members say

Membership is now non-negotiable for me, I have complete confidence that I am getting best market rates

Membership brings access to a large community of independent pharmacies facing the same challenges and sharing good practice with each other

Being a member of Edinpharm gives me the peace of mind that I will receive the products that I need, at a competitive price.

Edinpharm simplifies the ordering process and allows me to maintain consistency across my branches, allowing me to focus my time on other areas of my business

Membership paid for itself on Day One of taking over a new pharmacy by allowing me to easily acquire stock at a good price to settle all the outstanding balances.